

Table 4 Quarterly Cement Regional Sales

| <i>(Figures in Thousand tonnes)</i> | South West | South East | East of England | East Midlands | West Midlands | Yorks and Humber. | North West | North East | Scotland | NW, NE &Scotland | Wales | TOTAL Great Britain |
|---|---------------|------------|--------------------|------------------|------------------|----------------------|------------|------------|----------|---------------------|-------|---------------------------|
| 2002 Q1 | 250 | 673 | 346 | 298 | 275 | 258 | | | | 616 | 122 | 2840 |
| 2002 Q2 | 269 | 715 | 370 | 324 | 300 | 281 | | | | 663 | 135 | 3057 |
| 2002 Q3 | 263 | 747 | 375 | 319 | 335 | 278 | | | | 672 | 138 | 3127 |
| 2002 Q4 | 230 | 644 | 314 | 273 | 289 | 241 | | | | 600 | 114 | 2704 |
| 2003 Q1 | 259 | 654 | 324 | 311 | 267 | 259 | | | | 642 | 130 | 2847 |
| 2003 Q2 | 251 | 734 | 348 | 326 | 319 | 285 | | | | 675 | 138 | 3077 |
| 2003 Q3 | 248 | 742 | 338 | 321 | 300 | 301 | | | | 667 | 141 | 3057 |
| 2003 Q4 | 229 | 619 | 297 | 294 | 254 | 263 | | | | 591 | 127 | 2675 |
| 2004 Q1 | 249 | 652 | 301 | 307 | 270 | 281 | | | | 625 | 131 | 2816 |
| 2004 Q2 | 267 | 687 | 331 | 324 | 284 | 311 | | | | 695 | 148 | 3048 |
| 2004 Q3 | 264 | 705 | 312 | 324 | 298 | 320 | | | | 679 | 146 | 3048 |
| 2004 Q4 | 236 | 616 | 288 | 300 | 262 | 308 | | | | 633 | 123 | 2764 |
| 2005 Q1 | 225 | 578 | 292 | 306 | 275 | 274 | | | | 593 | 117 | 2659 |
| 2005 Q2 | 254 | 660 | 331 | 344 | 293 | 324 | | | | 716 | 134 | 3056 |
| 2005 Q3 | 250 | 660 | 312 | 340 | 270 | 312 | | | | 715 | 139 | 2997 |
| 2005 Q4 | 219 | 578 | 270 | 308 | 235 | 257 | | | | 615 | 112 | 2595 |
| 2006 Q1 | 242 | 643 | 300 | 315 | 266 | 272 | 285 | 101 | 283 | | 124 | 2830 |
| 2006 Q2 | 236 | 622 | 297 | 339 | 260 | 293 | 280 | 115 | 269 | | 129 | 2839 |
| 2006 Q3 | 244 | 646 | 299 | 338 | 255 | 302 | 294 | 116 | 285 | | 130 | 2908 |
| 2006 Q4 | 234 | 624 | 301 | 311 | 248 | 285 | 266 | 101 | 265 | | 113 | 2747 |
| 2007 Q1 | 234 | 643 | 296 | 320 | 266 | 278 | 289 | 99 | 279 | | 118 | 2822 |
| 2007 Q2 | 242 | 696 | 329 | 335 | 299 | 312 | 312 | 111 | 344 | | 142 | 3121 |
| 2007 Q3 | 268 | 669 | 323 | 326 | 286 | 320 | 304 | 108 | 339 | | 156 | 3098 |
| 2007 Q4 | 249 | 628 | 300 | 302 | 260 | 301 | 272 | 96 | 300 | | 149 | 2856 |
| 2008 Q1 | 226 | 607 | 281 | 288 | 243 | 258 | 250 | 92 | 263 | | 123 | 2631 |
| 2008 Q2 | 248 | 681 | 302 | 305 | 266 | 270 | 271 | 101 | 324 | | 139 | 2906 |
| 2008 Q3 | 209 | 623 | 262 | 252 | 232 | 233 | 238 | 93 | 280 | | 115 | 2538 |
| 2008 Q4 | 168 | 538 | 209 | 199 | 188 | 181 | 199 | 77 | 208 | | 99 | 2066 |
| 2009 Q1 | 149 | 476 | 188 | 193 | 164 | 139 | 181 | 76 | 177 | | 80 | 1824 |
| 2009 Q2 | 168 | 508 | 214 | 223 | 174 | 153 | 189 | 72 | 196 | | 94 | 1990 |
| 2009 Q3 | 171 | 525 | 207 | 224 | 179 | 173 | 184 | 71 | 198 | | 93 | 2025 |
| 2009 Q4 | | | | | | | | | | | | |

Table 4a Quarterly Cement Regional Sales, Ready mix

| <i>(Figures in Thousand tonnes)</i> | South West | South East | East of England | East Midlands | West Midlands | Yorks and Humber. | North West | North East | Scotland | NW, NE &Scotland | Wales | TOTAL Great Britain |
|---|-----------------------|-------------------|----------------------------|--------------------------|--------------------------|------------------------------|-------------------|-------------------|-----------------|---------------------------------|--------------|------------------------------------|
| 2003 Q1 | 100 | 344 | 110 | 123 | 126 | 112 | | | | 372 | 61 | 1348 |
| 2003 Q2 | 98 | 368 | 122 | 120 | 142 | 122 | | | | 361 | 58 | 1391 |
| 2003 Q3 | 100 | 367 | 125 | 124 | 138 | 134 | | | | 374 | 62 | 1425 |
| 2003 Q4 | 96 | 316 | 113 | 117 | 118 | 118 | | | | 339 | 61 | 1278 |
| 2004 Q1 | 101 | 343 | 103 | 122 | 119 | 118 | | | | 361 | 61 | 1328 |
| 2004 Q2 | 108 | 355 | 120 | 131 | 129 | 130 | | | | 388 | 62 | 1423 |
| 2004 Q3 | 116 | 367 | 115 | 136 | 144 | 141 | | | | 391 | 62 | 1472 |
| 2004 Q4 | 108 | 340 | 115 | 135 | 129 | 137 | | | | 370 | 56 | 1390 |
| 2005 Q1 | 105 | 313 | 105 | 133 | 112 | 123 | | | | 341 | 53 | 1286 |
| 2005 Q2 | 117 | 345 | 122 | 154 | 135 | 152 | | | | 403 | 59 | 1488 |
| 2005 Q3 | 119 | 357 | 115 | 144 | 127 | 144 | | | | 408 | 62 | 1476 |
| 2005 Q4 | 110 | 338 | 106 | 142 | 115 | 130 | | | | 364 | 56 | 1361 |
| 2006 Q1 | 118 | 384 | 128 | 132 | 127 | 135 | 172 | 63 | 164 | | 63 | 1487 |
| 2006 Q2 | 115 | 349 | 109 | 152 | 118 | 145 | 156 | 70 | 143 | | 62 | 1419 |
| 2006 Q3 | 116 | 367 | 123 | 154 | 125 | 147 | 167 | 74 | 162 | | 61 | 1497 |
| 2006 Q4 | 119 | 394 | 141 | 150 | 130 | 153 | 163 | 71 | 160 | | 63 | 1545 |
| 2007 Q1 | 118 | 384 | 128 | 132 | 128 | 135 | 172 | 63 | 164 | | 63 | 1487 |
| 2007 Q2 | 122 | 402 | 141 | 142 | 151 | 159 | 172 | 72 | 206 | | 74 | 1643 |
| 2007 Q3 | 141 | 393 | 148 | 143 | 147 | 173 | 179 | 72 | 208 | | 82 | 1687 |
| 2007 Q4 | 132 | 391 | 138 | 131 | 131 | 165 | 166 | 65 | 187 | | 82 | 1587 |
| 2008 Q1 | 104 | 371 | 118 | 123 | 119 | 127 | 147 | 60 | 163 | | 70 | 1404 |
| 2008 Q2 | 113 | 410 | 127 | 136 | 130 | 133 | 152 | 63 | 197 | | 72 | 1532 |
| 2008 Q3 | 98 | 365 | 110 | 119 | 125 | 122 | 134 | 61 | 159 | | 57 | 1350 |
| 2008 Q4 | 80 | 310 | 94 | 93 | 106 | 97 | 117 | 53 | 114 | | 54 | 1116 |
| 2009 Q1 | 68 | 277 | 85 | 88 | 86 | 71 | 107 | 54 | 102 | | 41 | 981 |
| 2009 Q2 | 68 | 280 | 94 | 99 | 92 | 68 | 101 | 45 | 109 | | 45 | 1002 |
| 2009 Q3 | 75 | 292 | 96 | 101 | 98 | 87 | 92 | 45 | 113 | | 46 | 1045 |
| 2009 Q4 | | | | | | | | | | | | |

Table 4b Quarterly Cement Regional Sales, Merchant

| <i>(Figures in Thousand tonnes)</i> | South West | South East | East of England | East Midlands | West Midlands | Yorks and Humber. | North West | North East | Scotland | NW, NE &Scotland | Wales | TOTAL Great Britain |
|---|-----------------------|-------------------|----------------------------|--------------------------|--------------------------|------------------------------|-------------------|-------------------|-----------------|---------------------------------|--------------|------------------------------------|
| 2003 Q1 | 64 | 153 | 66 | 41 | 41 | 41 | | | | 114 | 38 | 557 |
| 2003 Q2 | 73 | 193 | 78 | 53 | 51 | 54 | | | | 141 | 48 | 691 |
| 2003 Q3 | 71 | 186 | 73 | 51 | 51 | 53 | | | | 138 | 48 | 671 |
| 2003 Q4 | 55 | 140 | 56 | 38 | 38 | 38 | | | | 102 | 36 | 504 |
| 2004 Q1 | 59 | 144 | 59 | 40 | 39 | 41 | | | | 109 | 37 | 528 |
| 2004 Q2 | 73 | 184 | 76 | 54 | 53 | 58 | | | | 144 | 50 | 691 |
| 2004 Q3 | 69 | 176 | 71 | 50 | 49 | 53 | | | | 134 | 47 | 651 |
| 2004 Q4 | 58 | 147 | 58 | 39 | 38 | 40 | | | | 109 | 39 | 529 |
| 2005 Q1 | 49 | 126 | 56 | 37 | 35 | 37 | | | | 96 | 32 | 469 |
| 2005 Q2 | 67 | 176 | 77 | 51 | 46 | 52 | | | | 140 | 46 | 654 |
| 2005 Q3 | 68 | 172 | 73 | 49 | 45 | 51 | | | | 141 | 48 | 647 |
| 2005 Q4 | 44 | 122 | 55 | 33 | 29 | 32 | | | | 89 | 29 | 433 |
| 2006 Q1 | 52 | 136 | 58 | 37 | 32 | 37 | 47 | 15 | 39 | | 34 | 486 |
| 2006 Q2 | 63 | 165 | 71 | 47 | 40 | 46 | 60 | 21 | 52 | | 44 | 610 |
| 2006 Q3 | 64 | 169 | 70 | 48 | 41 | 48 | 63 | 21 | 52 | | 45 | 622 |
| 2006 Q4 | 44 | 126 | 53 | 34 | 29 | 32 | 44 | 14 | 36 | | 28 | 440 |
| 2007 Q1 | 52 | 141 | 60 | 37 | 33 | 37 | 53 | 16 | 41 | | 33 | 504 |
| 2007 Q2 | 63 | 171 | 74 | 48 | 41 | 47 | 64 | 20 | 54 | | 44 | 625 |
| 2007 Q3 | 60 | 164 | 67 | 43 | 38 | 43 | 60 | 18 | 48 | | 43 | 582 |
| 2007 Q4 | 51 | 139 | 57 | 36 | 32 | 35 | 48 | 14 | 39 | | 38 | 487 |
| 2008 Q1 | 51 | 140 | 56 | 36 | 31 | 32 | 43 | 12 | 35 | | 31 | 467 |
| 2008 Q2 | 61 | 169 | 66 | 44 | 37 | 43 | 55 | 17 | 47 | | 42 | 582 |
| 2008 Q3 | 56 | 159 | 62 | 39 | 35 | 40 | 50 | 16 | 44 | | 39 | 540 |
| 2008 Q4 | 43 | 125 | 48 | 29 | 26 | 28 | 35 | 12 | 31 | | 27 | 403 |
| 2009 Q1 | 37 | 97 | 38 | 24 | 19 | 23 | 30 | 9 | 27 | | 24 | 327 |
| 2009 Q2 | 49 | 138 | 53 | 36 | 28 | 34 | 43 | 14 | 40 | | 34 | 470 |
| 2009 Q3 | 46 | 135 | 52 | 34 | 27 | 33 | 42 | 14 | 35 | | 32 | 451 |
| 2009 Q4 | | | | | | | | | | | | |

Table 4c Quarterly Cement Regional Sales, Products

| <i>(Figures in Thousand tonnes)</i> | South West | South East | East of England | East Midlands | West Midlands | Yorks and Humber. | North West | North East | Scotland | NW, NE &Scotland | Wales | TOTAL Great Britain |
|---|---------------|------------|--------------------|------------------|------------------|----------------------|------------|------------|----------|---------------------|-------|---------------------------|
| 2003 Q1 | 88 | 114 | 135 | 135 | 88 | 101 | | | | 137 | 30 | 828 |
| 2003 Q2 | 80 | 109 | 119 | 138 | 94 | 104 | | | | 147 | 30 | 822 |
| 2003 Q3 | 76 | 108 | 116 | 131 | 93 | 103 | | | | 140 | 29 | 796 |
| 2003 Q4 | 74 | 102 | 117 | 127 | 87 | 99 | | | | 132 | 28 | 766 |
| 2004 Q1 | 80 | 110 | 123 | 133 | 95 | 117 | | | | 142 | 31 | 831 |
| 2004 Q2 | 78 | 100 | 117 | 127 | 88 | 111 | | | | 144 | 30 | 795 |
| 2004 Q3 | 72 | 100 | 114 | 128 | 88 | 104 | | | | 136 | 31 | 772 |
| 2004 Q4 | 68 | 92 | 106 | 113 | 84 | 101 | | | | 128 | 27 | 719 |
| 2005 Q1 | 67 | 94 | 119 | 121 | 96 | 103 | | | | 128 | 28 | 756 |
| 2005 Q2 | 67 | 101 | 118 | 126 | 95 | 101 | | | | 146 | 27 | 781 |
| 2005 Q3 | 61 | 96 | 104 | 127 | 83 | 97 | | | | 129 | 24 | 722 |
| 2005 Q4 | 56 | 85 | 95 | 113 | 78 | 86 | | | | 125 | 20 | 659 |
| 2006 Q1 | 59 | 92 | 102 | 129 | 86 | 95 | 51 | 21 | 65 | | 23 | 723 |
| 2006 Q2 | 54 | 86 | 101 | 126 | 82 | 96 | 47 | 21 | 69 | | 20 | 702 |
| 2006 Q3 | 53 | 84 | 96 | 124 | 76 | 98 | 46 | 20 | 64 | | 20 | 680 |
| 2006 Q4 | 53 | 84 | 92 | 118 | 75 | 95 | 43 | 16 | 65 | | 17 | 658 |
| 2007 Q1 | 56 | 96 | 96 | 132 | 82 | 99 | 46 | 19 | 65 | | 18 | 710 |
| 2007 Q2 | 54 | 97 | 101 | 135 | 83 | 96 | 50 | 18 | 68 | | 22 | 724 |
| 2007 Q3 | 54 | 93 | 96 | 130 | 89 | 96 | 51 | 17 | 67 | | 27 | 721 |
| 2007 Q4 | 51 | 85 | 95 | 124 | 80 | 93 | 49 | 16 | 62 | | 25 | 681 |
| 2008 Q1 | 54 | 84 | 97 | 113 | 77 | 93 | 48 | 18 | 56 | | 21 | 660 |
| 2008 Q2 | 51 | 81 | 92 | 115 | 78 | 86 | 50 | 18 | 63 | | 23 | 656 |
| 2008 Q3 | 38 | 60 | 75 | 84 | 55 | 64 | 39 | 13 | 52 | | 17 | 498 |
| 2008 Q4 | 32 | 53 | 57 | 66 | 43 | 50 | 29 | 10 | 37 | | 13 | 391 |
| 2009 Q1 | 34 | 51 | 56 | 70 | 48 | 38 | 30 | 11 | 36 | | 9 | 381 |
| 2009 Q2 | 39 | 55 | 55 | 79 | 41 | 41 | 36 | 11 | 38 | | 10 | 406 |
| 2009 Q3 | 40 | 54 | 52 | 78 | 44 | 47 | 41 | 10 | 42 | | 10 | 419 |
| 2009 Q4 | | | | | | | | | | | | |

Table 4d Quarterly Cement Regional Sales, Other

| <i>(Figures in Thousand tonnes)</i> | South West | South East | East of England | East Midlands | West Midlands | Yorks and Humber. | North West | North East | Scotland | NW, NE &Scotland | Wales | TOTAL Great Britain |
|---|---------------|------------|--------------------|------------------|------------------|----------------------|------------|------------|----------|---------------------|-------|---------------------------|
| 2003 Q1 | 7 | 43 | 15 | 13 | 12 | 5 | | | | 19 | 1 | 114 |
| 2003 Q2 | 1 | 64 | 29 | 15 | 32 | 4 | | | | 26 | 2 | 172 |
| 2003 Q3 | 1 | 81 | 23 | 14 | 18 | 11 | | | | 15 | 1 | 165 |
| 2003 Q4 | 4 | 60 | 11 | 12 | 12 | 8 | | | | 18 | 2 | 127 |
| 2004 Q1 | 10 | 54 | 15 | 12 | 17 | 5 | | | | 14 | 2 | 128 |
| 2004 Q2 | 8 | 48 | 18 | 12 | 14 | 12 | | | | 20 | 6 | 138 |
| 2004 Q3 | 7 | 61 | 12 | 11 | 16 | 22 | | | | 18 | 6 | 153 |
| 2004 Q4 | 2 | 37 | 9 | 12 | 11 | 29 | | | | 26 | 2 | 127 |
| 2005 Q1 | 3 | 46 | 12 | 14 | 32 | 10 | | | | 28 | 3 | 148 |
| 2005 Q2 | 4 | 37 | 14 | 13 | 17 | 18 | | | | 27 | 2 | 133 |
| 2005 Q3 | 2 | 35 | 19 | 20 | 15 | 20 | | | | 36 | 5 | 152 |
| 2005 Q4 | 9 | 32 | 14 | 20 | 12 | 9 | | | | 37 | 8 | 142 |
| 2006 Q1 | 12 | 31 | 11 | 16 | 21 | 5 | 15 | 2 | 16 | | 5 | 134 |
| 2006 Q2 | 2 | 22 | 15 | 15 | 19 | 6 | 16 | 3 | 5 | | 3 | 107 |
| 2006 Q3 | 10 | 26 | 10 | 12 | 12 | 9 | 18 | 1 | 7 | | 4 | 108 |
| 2006 Q4 | 17 | 20 | 15 | 9 | 13 | 5 | 16 | 1 | 5 | | 4 | 104 |
| 2007 Q1 | 7 | 22 | 11 | 18 | 23 | 7 | 18 | 1 | 10 | | 3 | 121 |
| 2007 Q2 | 3 | 26 | 12 | 10 | 24 | 10 | 25 | 0 | 16 | | 3 | 129 |
| 2007 Q3 | 12 | 19 | 12 | 10 | 12 | 7 | 14 | 1 | 17 | | 4 | 108 |
| 2007 Q4 | 15 | 13 | 10 | 11 | 17 | 8 | 10 | 1 | 12 | | 4 | 100 |
| 2008 Q1 | 17 | 12 | 10 | 17 | 15 | 5 | 12 | 1 | 9 | | 1 | 100 |
| 2008 Q2 | 23 | 22 | 16 | 10 | 20 | 8 | 14 | 2 | 17 | | 3 | 136 |
| 2008 Q3 | 17 | 39 | 15 | 10 | 18 | 7 | 15 | 3 | 24 | | 3 | 151 |
| 2008 Q4 | 14 | 49 | 10 | 10 | 14 | 7 | 17 | 3 | 27 | | 4 | 155 |
| 2009 Q1 | 10 | 51 | 9 | 12 | 12 | 6 | 15 | 1 | 12 | | 6 | 135 |
| 2009 Q2 | 11 | 34 | 11 | 9 | 12 | 10 | 9 | 1 | 9 | | 5 | 112 |
| 2009 Q3 | 10 | 43 | 7 | 10 | 9 | 7 | 9 | 2 | 7 | | 4 | 111 |
| 2009 Q4 | | | | | | | | | | | | |